

Celebrating Intertronics and Dymax 25+ year partnership

We are very clear about the companies with whom we partner in order to supply the needs of our customers. They must have great products, be reliable and communicative and supportive, be innovative, and above all – **share our values**. With all these things aligned, we build enduring win-win relationships.

There is no better example than our partnership with [Dymax](#) – together we have been serving the market in the British Isles for over 25 years, Intertronics having been appointed a distributor in March 1991. Over that period, not only have the two companies grown substantially, but we have grown our business together every year.

Besides considerable commercial success, I would characterise our relationship with Dymax as being one of constant learning, and sharing what we know – not just about technology and markets, but about business in a broader sense, and how we can both get better at what we do.

To celebrate the longevity and accomplishments of this partnership, our team visited the [Ashmolean Museum](#) in Oxford. We went to be inspired by the drawings of one of the greatest ever artists, **Michelangelo**, and to have a congratulatory dinner in the rooftop restaurant afterwards.

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Ciaran Walsh, Regional Sales

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Director for Dymax and Peter Swanson, Managing Director of Intertronics toast the partnership

As Steve Jobs said, "Great things in business are never done by one person; they're done by a team of people." Here's to lots more years of a great team!

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